



PAN AFRICA CHRISTIAN UNIVERSITY

SCHOOL OF LEADERSHIP, BUSINESS AND TECHNOLOGY

END OF SEMESTER EXAMINATION FOR THE DEGREE OF

**DOCTOR OF PHILOSOPHY IN ORGANIZATIONAL
LEADERSHIP DEVELOPMENT**

MAY-AUGUST 2019

CAMPUS: ROYSAMBU

DEPARTMENT: LEADERSHIP AND GOVERNANCE

COURSE CODE: POLB814

COURSE TITLE: CONFLICT AND NEGOTIATION

EXAM DATE: TUESDAY 6TH AUGUST 2019

DURATION: 3 HOURS

TIME: 8:00PM-11:00PM

MODE: ONLINE

INSTRUCTIONS

- Read the instructions and questions carefully before you write the answers.
- This paper contains **Five (5)** questions.

- Answer Question **ONE** and any other **TWO** questions
- ALL PAC University's examination rules and regulations apply

SECTION

A (Compulsory)

1. The Africa Union (AU) has appointed you the Special Envoy to Southern Sudan to lead the peace process and find an amicable solution to the on-going civil war. Part of your job is to come up with practical solutions based on effective conflict management and negotiation strategies. Drawing heavily on the relevant theories, present a discussion on the way forward for Southern Sudan. **(10 Marks)**

SECTION B (Answer TWO Questions in this section)

2. The 2022 Elections' debate has become an almost divisive factor in an otherwise hitherto relatively peaceful and highly cohesive Government of Republic of Kenya. Highlight social, psychological, political and cultural aspects that lead to and shape the causes of conflict and negotiation and appropriate solutions and which in your opinion can bring back the party back to its former political glory. **(5 Marks)**

3. Genetrix, a member of your team has lately been having issues with Hope, her colleague. The Board has asked you as the CEO of the Company to deal with this issue. Analyze the effects of different types of conflict on people and the relationships among them and show how they can be prevented from taking a toll on work performance. **__(5 Marks)**

4. A few months ago, a Church was in the news when the head of the Church publicly blasted his top leadership and accused them of undermining his leadership, a situation that not only led to a fall-out but also subjected the Church of Jesus Christ to ridicule. If you had an opportunity to assist the leadership of this Church, what non-violent and collaborative resolution methods would you have advised and why that would have led to an amicable resolution to this impasse. **(5 Marks)**

5. In recent years, at least 5 African presidents have been ousted from power. Evaluate the circumstances under which these leaders were ousted and what they should have done to prevent their ouster in relation to the negotiation strategies you studied in this course. **(5 Marks)**